



SMALL BUSINESS ACCOMPLISHMENTS

NOAA Obligated 53% Overall Spending to Small Business

NOAA obligated more than \$1.8B across 11,636 transactions in FY22. Of the total obligations, \$968M was awarded directly to small businesses

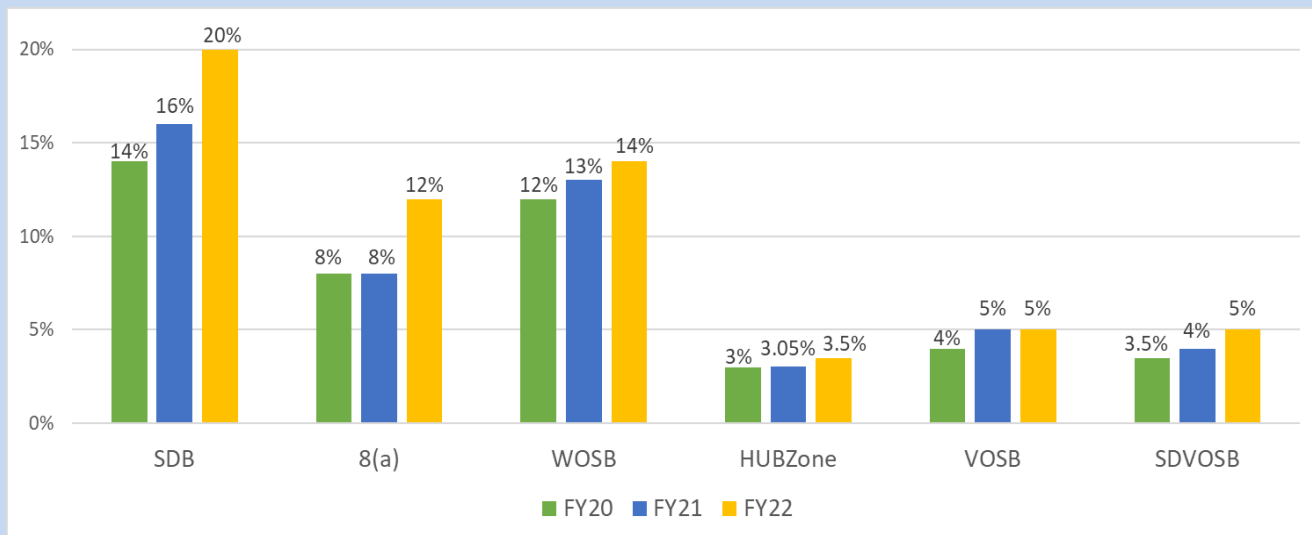
Industry Outreach and Internal Training

8 industry outreach events were held, including the annual NOAA Small Business Industry Day, Florida Keys NOAA Industry Day, and NOAA's Industry Engagement Forum. Market Research training was provided to >60% of the acquisition workforce through multiple virtual trainings provided to various contracting execution branches



INCREASED SMALL BUSINESS GOALS

Following a trend from recent FYs, FY22 started off with substantial goal increases in multiple small business goaling categories. The Small Business Administration (SBA) and Department of Commerce (DOC) negotiate goals on an annual basis, SBA establishing the department level goals and the agency establishing the bureau level goals.

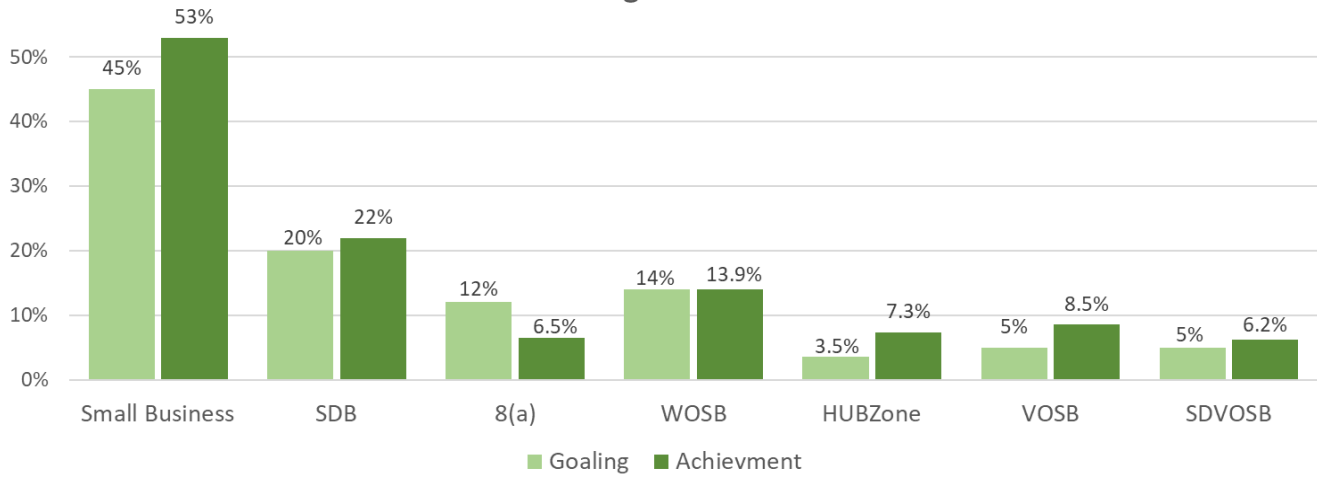




SMALL BUSINESS GOALING ACHIEVEMENTS

With increased goals, NOAA rose to the challenge and successfully met the general SB goal, and SDB, HUBZone, VOSB, and SDVOSB socioeconomic goals. Noteworthy increased spending was achieved in general SB and HUBZone. Although the 8(a) and WOSB goals were not met, the WOSB spending was historically the highest amount obligated to WOSBs and the goal was missed by just under \$1M.

FY22 Goaling vs. Achievement



SMALL BUSINESS PROGRAM AWARDS (SBPA)

Awards were presented to 3 small businesses in 3 achievement areas:

Axiom Consultants, Inc.'s exemplary support for National Environmental Satellite, Data, and Information Service (NESDIS), Office of the Chief Financial Officer (OCFO), National Weather Service (NWS), and Office of Human Capital Services (OHCS) provided for four separate nominations and the honor of the **NOAA Small Business of the Year**.

Genwest Systems, Inc. was awarded the **SDVO Small Business of the Year** for their outstanding support of NOAA's Office of Response and Restoration (OR&R).

Versa Integrated Solutions, Inc.'s exceptional facilities services support for Office of the Chief Administrative Officer (OCAO) resulted in their distinction as **8(a) Small Business of the Year**.

Congratulations to these small businesses for their remarkable accomplishments!

MEET OUR SMALL BUSINESS TEAM

FY22 saw several changes inside the Small Business Office. Jeff Hale, who had been with the SBO for over 8 years, was promoted to Deputy Director of our Policy & Oversight Division, while Natalie Colbert retired after over 40 years of federal service.

In December 2021, Lucas Payne took over as Chief of the Small Business Office having most recently been a Procurement Center Representative (PCR) with the SBA. At the end of FY22, Shannon Falconi joined the small business office as a Small Business Specialist (SBS) Program Manager, transferring from her Senior Contracting Officer role supporting the National Weather Service right here at NOAA.