## SMALL BUSINESS ACCOMPLISHMENTS

# NOAA Small Business Spending Exceed \$1.4B in FY23

NOAA obligated more than \$2.5B\* across 11,859 total transactions in FY23. Of the total obligations, 57%, or \$1.4B, was awarded directly to small businesses.

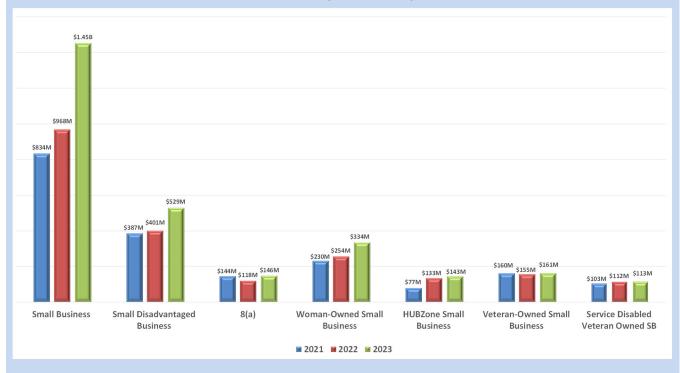
#### **Outreach and Internal Training**

8 outreach events were held, including the annual NOAA Small Business Industry Day attended by more than 300 individuals. Small Business focused training was provided to ~60% of the NOAA acquisition workforce through multiple virtual trainings provided to various contracting execution branches.



## HISTORIC SMALL BUSINESS SPENDING

Following a trend over recent fiscal years, NOAA's obligations in small business and several socioeconomic categories have consistently increased. For FY23, every category's obligations exceeded that of any prior fiscal year spend.



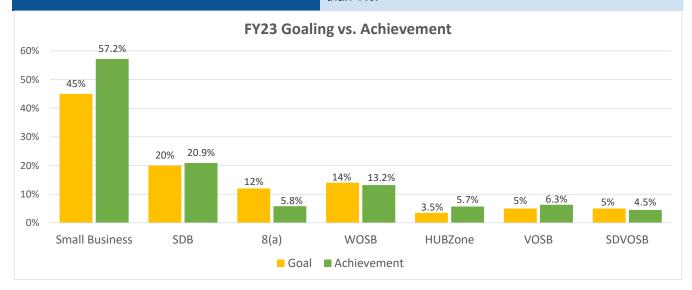


# NOAA FY23 Small Business Overview



# **SMALL BUSINESS GOALING ACHIEVEMENTS**

Goals for FY23 remained the same as those established in FY22. NOAA successfully met the SDB, HUBZone, VOSB, bureau socioeconomic goals and far exceeded the general small business goal. Although 8(a), WOSB, and SDVOSB goals were not achieved, all three categories received the highest obligation values in NOAA's history and both the WOSB and SDVOSB goals were missed by just under less than 1%.



# SMALL BUSINESS PROGRAM **AWARDS (SBPA)**

Awards were presented to 2 small businesses in 2 achievement areas:

Technical and Engineering Support Alliance, LLC (TESA)'s excellence in support of the National Weather Service's (NWS) Advanced Weather Interactive Processing System (AWIPS) and Community Hydrologic Prediction System (CHPS) programs. TESA's consistency and delivery provide considerable support to NOAA and the nation. TESA was honored with the NOAA Small Business of the Year award.

ITegrity Inc. provided NOAA with exceptional performance, service delivery, expertise, and customer service. They excelled in navigating the NWS Information Technology infrastructure and encouraging the modernization of Government processes to minimize cost and provide on-time delivery resulted in their distinction as 8(a) Small Business of the Year.

Congratulations to these small businesses for their remarkable accomplishments!

\*Excludes NASA obligations

#### SMALL BUSINESS TEAM EXPANSION

Following FY22 personnel transitions in the arrival of Lucas Payne and Shannon Falconi, FY23 brought a further expansion to the team. Blake Allen joined the Small Business Office as a Small Business Specialist/ Subcontracting Program Manager & Industry Liaison. In his role, Blake will primarily focus on ensuring maximum small business opportunities exist through subcontracting and supporting external engagement and counseling with industry. Blake comes to NOAA after eight years supporting GSA where he was a Senior Contracting Officer.

This investment by NOAA in providing an unprecedented number and caliber of small business professionals is a testament to NOAA's focus, dedication, and priority of superior small business opportunity.